

# The time has come the Walrus said...

## NOT FAMILIAR WITH *Practical Solutions for Managing Tax Credits?*

I am talking about the book that the industry calls its '*Compliance Bible*'!! Everything you want and need to know about the Tax Credit Program and how to manage it successfully!

Not only will you find a clear & concise explanation of each Tax Credit rule, you will find practical techniques and tips showing you how to apply these rules at your properties and ideas for an efficient and STRESS-FREE management!

Every chapter of *Practical Solutions for Managing Tax Credit Developments* is written in layman's terms taking the difficult language of the Program requirements and translating them into understandable and user-friendly terms! No legalese or bureaucratic gobbly-gook that only an attorney or accountant understands!

Every chapter of *Practical Solutions for Managing Tax Credit Developments* contains numerous tips and techniques that have actually been tested on-site and have been proven to work. Not only does this guide explain the rules but it then goes on to illustrate the best ways to implement procedures for handling them!



*oops, sorry about that but my son James has been playing the part of the Walrus in his school play Alice in Wonderland*

.... but seriously the time has truly come for the re-publication of my reference guide *Practical Solutions for Managing Tax Credit Properties!*

This is something that I have attempted 4 to 5 times since 2004! But with the major changes we kept getting hit with I had to keep pushing it back and pushing it back! With each change, I was forced to stop editing and instead

focus on the change at hand. That is the nature of my business! But never before has there been a time like this where each year... each month... and sometimes even each week... a new change was received! Some that really rattled the program to its core! Quite frankly, it's been 5 long years of starting and stopping!

Enough!!

**Its time to push through the editing process and make available the 2009 Version of *Practical Solutions for Managing Tax Credit Properties*!!**

Now this is going to be quite the undertaking. The changes have been so monumental since the last version of *Practical Solutions* was published that I will practically have to re-write the book from scratch (*not quite but close*). And it's because of that, I am going to publish the 2009 Version differently than I have ever done before. Quite frankly, differently than anyone has done before.

My plan is a win-win for everyone... me included. You have to understand... it's going to take up a major amount of time to re-write this book. And because of all these changes, it is going to be quite overwhelming for you to read. So, instead of publishing the book as a book... I am going to publish it in monthly installments! Yep! A subscription of sorts.

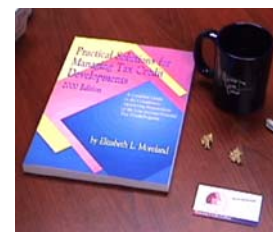
Each month I will tackle a section of the book, updating and providing fresh new illustrations, examples and tips to drive the information home. And each month you will receive the brand new section for you to review in a bite-sized chunk so you can easily absorb the information and the changes. This will continue until the entire book is updated!

**In fact here are the details of what you will receive...**

- **First, with your purchase...** You will receive our custom designed 3 ring binder for housing each month's installment and our Thank-You-for-Subscribing-Gift of a \$100 Housing Credit College coupon good on any product, live event or online training purchased in the next year!
- **Then each month thereafter...** You will receive the newly updated section of the book on pre-punched paper ready to be slotted into your binder! Sometimes the monthly section will include several updated chapters, other months I will tackle only one chapter if there were a significant number of changes to it.
- **AND, AS AN ADDED BONUS...** You will receive a 1 year subscription to our new 2009 Online Version of *Practical Solutions for Managing Tax Credit Properties* located at our Housing Credit Online Training Center. Each month I will post a mini-training taught by me

\*  
BONUS

\*  
BONUS



explaining and illustrating the written material! So not only will you get the written version for your binder but you will have the opportunity to hear me explain the concepts and changes!! A perfect way to learn the information, refresh your knowledge on all the rules and earn those all important continuing education credits!!

**\*  
BONUS**

- **And finally when the book is done...** I will send you a fully bound copy of the completed book. Keep it for yourself or share it with a co-worker or industry friend. It's up to you!

## Never before will it be so easy for you to learn the information and keep it at your finger tips for future reference!!

Now, you can certainly wait until the 2009 Version of my guide is complete! No problem. It will be all done by December. And at that time, you can receive the typical book version of the reference guide. OR YOU CAN BEGIN RECEIVING IT IMMEDIATELY ALONG WITH THE SPECIAL ONLINE MINI-TRAININGS OF ME TEACHING & ILLUSTRATING THE INFORMATION!! THE CHOICE IS YOURS!

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